

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 00822 061505Z

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 ( ISO ) W

----- 082885

R 061438Z FEB 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6426

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 0822

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR-BORN, HEINZ

REF: USDOC 1015

1. ADDRESS: 58-60 MITTELWEG, 6000 FRANKFURT/MAIN WEST GERMANY,  
CABLE/TELEX/ NONE, PHONE: 0611-590818, OFFICER HEINZ BORN,  
OWNER.

2. H BORN, 38, ESTABLISHED HIMSELF AS AN IMPORTER AND EXPORTER  
OF MOTOR CRUISERS AND MOTOR YACHTS IN 1971. HE WORKS WITH TWO  
EMPLOYEES AND ONE SALESMAN AND GIVES HIS ANNUAL VOLUME OF  
BUSINESS AS DM 1.7 MILLION IN 1973. HE SELLS IN WEST GERMANY  
AND SWITZERLAND AND IMPORTS PRESENTLY FROM ITALY. (SEE ITEM 4).  
HIS LETTER HEAD SHOWS A BRANCH OFFICE ITALY.

3. FINANCIAL REF: BAYRISCHE VEREINSBANK, FRANKFURT, VOLKSBANK,  
KELSTERBACH. TRADE REF: N/A

4. FOREIGN FIRMS REPRESENTED: POSILLIPO S P A, SABAUDIA,  
ITALY, (MOTOR YACHTS SINCE 1971).

5. H BORN IS BETTER KNOWN IN BANKING AND BUSINESS CIRCLES AS  
THE OWNER OF A RESIDENTIAL REAL ESTATE FIRM "WOHNUNGS-UND  
EIGENHEIMBAU HEINZ BORN". SUCH BUSINESS INCLUDED FINANCING AND  
ADMINISTRATION OF THE ERECTION OF RESIDENTIAL HOME AND  
APARTMENT BUILDINGS. BANKING AND CREDIT INFORMATION SOURCES  
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PAGE 02 FRANKF 00822 061505Z

REPORT THAT H BORN IS OWNER OF REAL ESTATE, (INCLUDING HIS

ADDRESS) VALUED AT ABOUT DM 4 MILLION WITH UNKNOWN ENCUMBRANCES.  
MR BORN GIVES HIS WORKING CAPITAL AT DM 1.2 MILLION. HE HAS  
A GOOD REPUTATION AND NO DEROGATORY INFORMATION  
WAS RECEIVED ON PAYMENTS OR OTHERWISE. BANKING SOURCES STRESS  
LONG YEARS OF PLEASANT BUSINESS CONNECTIONS. RECOMMENDED AS  
A BUSINESS CONTACT FOR US FIRMS.

6. INFO 1/74. PREPARED BY P BARTOLSIC AND APPROVED BY A L VELER.  
HARLAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 FEB 1974  
**Decaption Date:** 01 JAN 1960  
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**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974FRANKF00822  
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**Film Number:** n/a  
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